

East of England

Landlords Outlook & Confidence

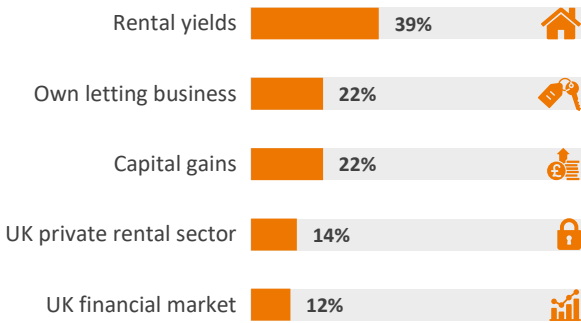
The optimism of landlords operating in the East of England fell across all indices in Q3, in some cases very sharply (own lettings business -19%, capital gains -9%, yields -8%).

Helping to drive some of these attitudinal declines was the sharp rise in both the incidence of rental arrears (+9%) and void periods (+14%) compared to the preceding quarter. Property acquisition levels also fell to just 3% (from 6%).

The proportion of landlords perceiving an increase in tenant demand increased (+11%) but the region still sits below the national average on this measure (22% vs. 29%).

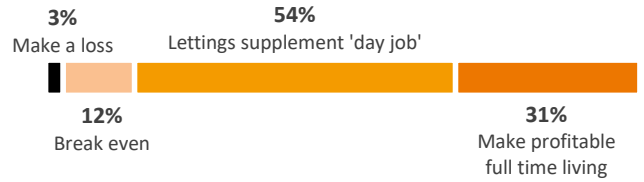
BTL dynamics in the area were unchanged compared to Q2.

Expectations for the next 3 months rated as good/very good (%)

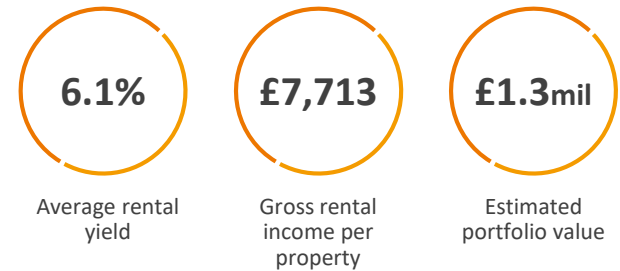


Landlords Balance Sheet

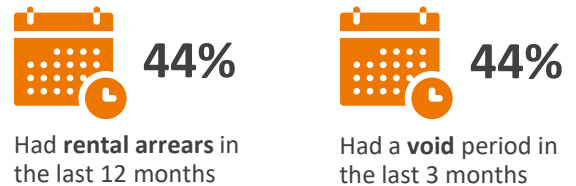
Profitability



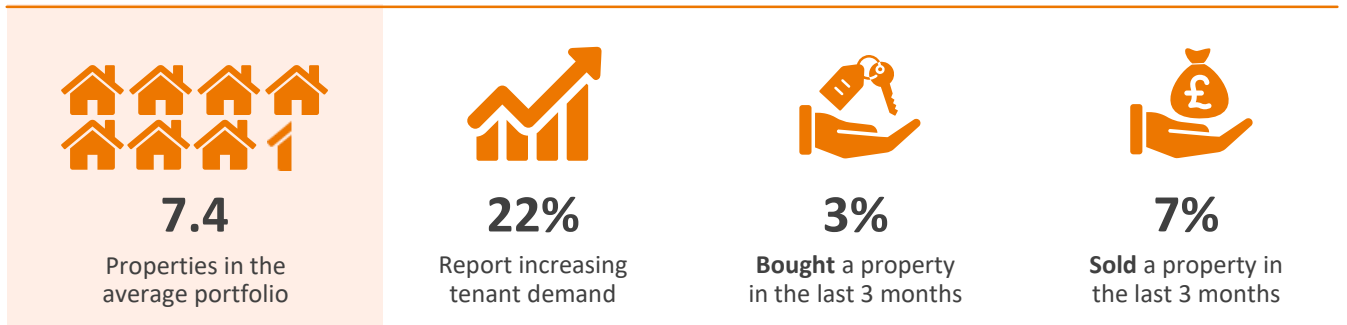
Financials



Problems Experienced



PRS Dynamics



BTL Dynamics

