Regional snapshot – Q3 2020

Landlords Panel

35%

Make profitable

full time living

£1.1mil

Estimated

portfolio value

40%

East Midlands

Landlords Balance Sheet

55%

Lettings supplement 'day job'

£7,389

Gross rental

income per property

Profitability

2%

Make a loss

9%

Break even

Financials

6.1%

Average rental

vield

Problems Experienced

Had rental arrears in

the last 12 months

50%

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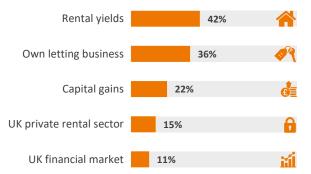
Landlords Outlook & Confidence

Landlords in the East Midlands region are currently among the most optimistic in the UK. Confidence is ahead of the national average for yields, their own letting business and the UK's economy.

Landlords here continue to be more likely to have purchased property in the preceding quarter (9% vs. national average of 5%), and also to have sold (11% vs. 8%).

The incidence of arrears is running ahead of the average at 50%, but this has edged down by 2% in the area since Q2. 4 in 10 have experienced a recent void, which is reflective of the UK average.

Expectations for the next 3 months rated as good/very good (%)



PRS Dynamics



Properties in the average portfolio



Report increasing tenant demand

9% Bought a property in the last 3 months



Had a **void** period in

the last 3 months

11% Sold a property in the last 3 months



BTL Dynamics

82% Have a mortgage on at least one property



Total amount owed through BTL mortgage borrowing



Average number of BTL loans held



