

East of England

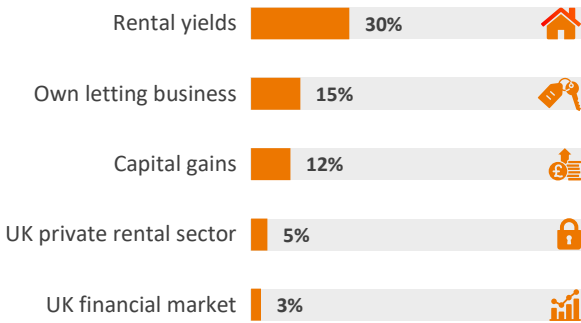
Landlords Outlook & Confidence

Landlords operating in the East of England are more negative than average across 3 of the 5 confidence indicators. Despite rental yields being in line with the UK average (5.2%), expectations for yields in the next 3 months are the highest of all regions, with 30% feeling positive.

Profitability remains strong and above the national average at 85% in Q1, which is stable compared to previous quarters. However, fewer now report tenant demand is increasing vs. Q4, indicating profits may be impacted in the future.

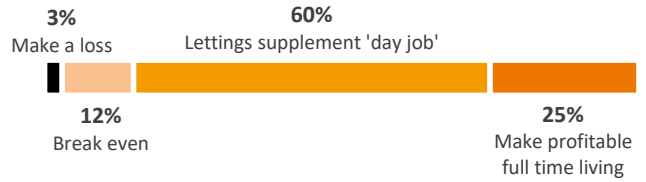
Sales activity has increased in the region from Q4 19 with a 7% increase in purchasing and a 6% increase in sales.

Expectations for the next 3 months rated as good/very good (%)



Landlords Balance Sheet

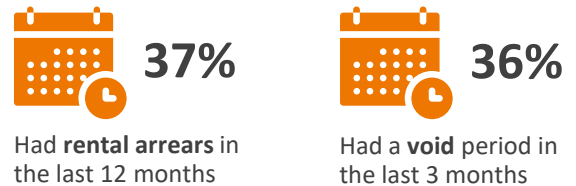
Profitability



Financials



Problems Experienced



PRS Dynamics



6.4

Properties in the average portfolio



12%

Report increasing tenant demand



8%

Bought a property in the last 3 months



11%

Sold a property in the last 3 months

BTL Dynamics



£533,000

Total amount owed through BTL mortgage borrowing



4.7

Average number of BTL loans held

the mortgage works