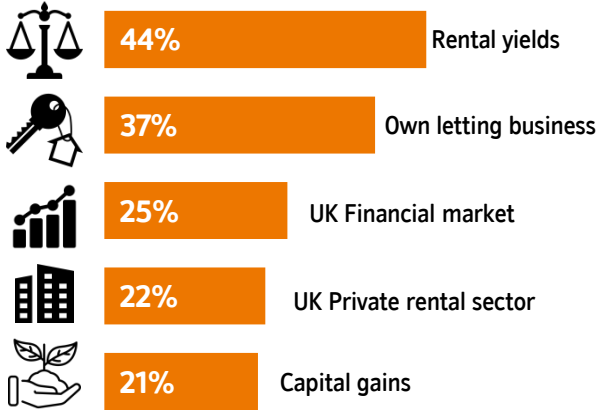


East of England

Landlords' Outlook & Confidence

Expectations for the next 3 months rated as good / very good (%)

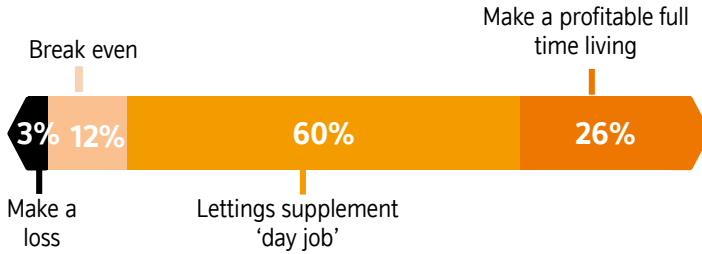


Landlords operating in the East of England are more positive than average across all outlook and confidence indicators bar capital gains. Despite this, yields achieved by those operating in the East of England remain below the national average at 5.0% (falling by 0.2% from Q3).

Just 1% of landlords operating in the East Midlands purchased a property in the last 3 months, down a significant 13% from Q3. However, recent sales activity remains largely unchanged, with just 5% selling a property in the last 3 months. Profitability remains strong, stable and above the national average with 86% making a profit in Q4.

Landlords' Balance Sheet

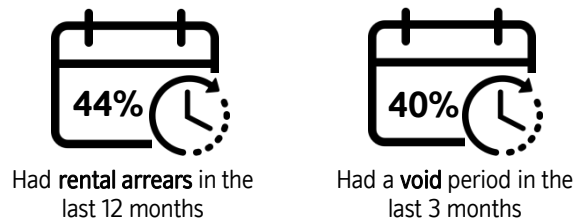
Profitability



Financials



Problems Experienced



PRS Dynamics



8.2

Properties in the average portfolio



24%

Report increasing tenant demand



1%

Bought a property in the last 3 months



5%

Sold a property in the last 3 months

BTL Dynamics



£368,000

Total amount owed through BTL mortgage borrowing



5.0

Average number of BTL loans held

the mortgage works