

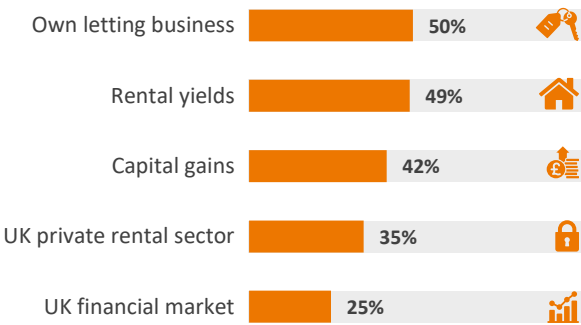
East of England

Landlords Outlook & Confidence

Optimism amongst landlords operating in the East of England increased across all key indicators vs. Q4, particularly for the UK's PRS (+16%pts) and landlords' own lettings business (+17%pts). Landlords in this region are also now the most confident about prospects for the UK PRS and UK financial market.

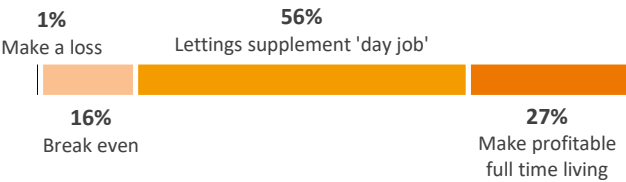
Helping to drive this optimism is the low incidence of arrears (36%), which is the lowest of all regions. The proportion of landlords perceiving an increase in tenant demand also increased by 3%pts vs. Q4, although it remains below the national average on this measure (at 23% vs. 31% nationally). Property acquisition levels remain stable at 4%, whilst divestment activity increased from Q4 (+3%pts), to 9%.

Expectations for the next 3 months rated as good/very good (%)



Landlords Balance Sheet

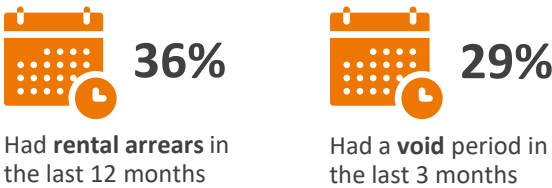
Profitability



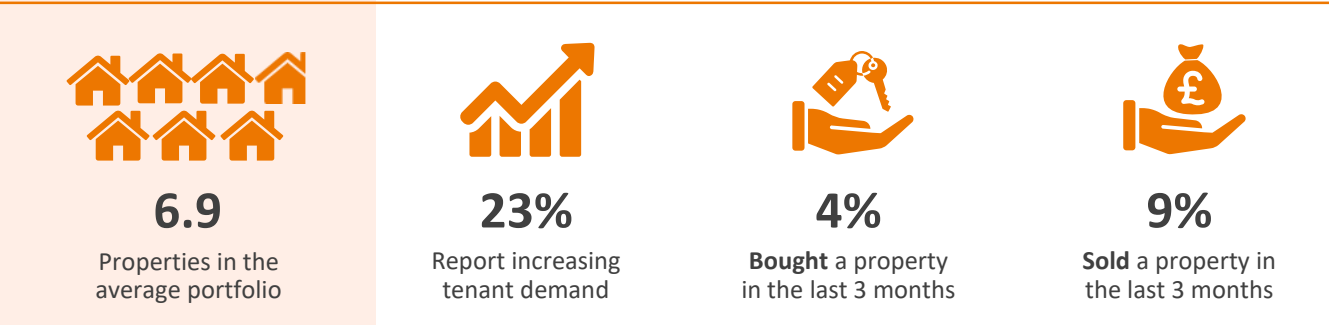
Financials



Problems Experienced



PRS Dynamics



BTL Dynamics

